



Supplier Shipping Instructions International

This document pertains to all AGCO suppliers located outside North America who are shipping to AGCO Manufacturing sites located inside North America.

September 2019

NOTE 1: The shipping instructions contained in this document apply **only** to the following **Manufacturing Related** “Ship To” locations:

- **Beloit, KS**
- **Hesston, KS**
- **Jackson, MN**
- **Round Lake, MN**

NOTE 2: Contact Erik.Arana@AGCOcorp.com to obtain shipping instructions for the **AGCO Parts Division** related “Ship To” locations:

- **Batavia, IL**
- **Independence, MO**
- **West Chicago, IL**



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AGCO MANUFACTURING (Beloit, Hesston & Jackson)
ASIA ROUTING INSTRUCTIONS
September 2019

A. AIR (Small Parcel):

Less than 70 kgs / 150 lbs.

HESSTON
JACKSON / ROUND LAKE
BELOIT

UPS Worldwide EXPRESS SAVER

UPS Account Number: *See Note Below
UPS Account Number: *See Note Below
UPS Account Number: *See Note Below

- For Security Reasons, Please Contact TMSAdmin@AGCOcorp.com for the UPS account number.
- Do not purchase UPS "Declared Value" insurance at AGCO's expense, unless the value of the goods exceed \$5,000 USD per shipment.
- **Small Parcel Shipments.** Small parcel shipments are defined as unpalletized shipments with a total shipment weight less than or equal to 150 lbs. For safety reasons, the max weight per box should be limited to 70 lbs., maximum combined length and girth of 130 inches, and a maximum length of 108 inches. Please refer to the link below for instructions on how to perform the measurements.
<https://www.ups.com/content/us/en/resources/prepare/oversize.html>
- Include the AGCO P.O. number(s) in the reference number field when shipping via UPS.
- Refer to Page 7 for UPS Air (Small Parcel) Contact List by Country

B. AIR FREIGHT (Heavyweight) – *AGCO request only:

Greater than 70kgs / 150 lbs.

UPS-SCS Air Freight DIRECT Service

- Please contact AGCOGFF@UPS.com for all heavyweight air freight pickup requests.
- Please reference the appropriate UPS-SCS Account Number in the email:
 - HESSTON UPS-SCS Account Number: *See Note Below
 - JACKSON / ROUND LAKE UPS-SCS Account Number: *See Note Below
 - BELOIT UPS-SCS Account Number: *See Note Below
- For Security Reasons, Please Contact TMSAdmin@AGCOcorp.com for the UPS account number.
- *The supplier must contact their AGCO Material Planner for prior approval for all expedited shipments where AGCO is responsible for the freight charges. If the supplier is responsible, the supplier shall pay all freight costs in excess of those normally paid by AGCO.
- Shipments over 3600 kgs. or 8000 lbs. must be sent to John.Kaegi@AGCOcorp.com or Chris.Thrasher@AGCOcorp.com for pre-approval.
- Send a copy of the commercial invoice and packing list to Customs.Department@AGCOcorp.com with AGCOGFF@UPS.com in copy

C. OCEAN FREIGHT: (Refer to Page 8 for "Ocean Schedule from Origin Country")

UPS-SCS

For Ocean Shipments out of China, Please Contact: UPSAGCOChina@UPS.com
For Ocean Shipments out of Taiwan, Please Contact: UPSAGCOTaiwan@UPS.com
For Ocean Shipments out of Korea, Please Contact: UPSAGCOKorea@UPS.com

D. OCEAN FREIGHT NOTIFICATION:

Send Invoice & Shipping Information to:

(For Shipments out of China) UPSAGCOChina@UPS.com
(For Shipments out of Taiwan) UPSAGCOTaiwan@UPS.com
(For Shipments out of Korea) UPSAGCOKorea@UPS.com
(Please Always Copy) Customs.Department@AGCOcorp.com

Please contact your AGCO Material Planner with questions.
Best regards,

John G. Kaegi
AGCO Logistics Program Manager
North American Inbound Operations
Email: John.Kaegi@AGCOcorp.com

Christopher E. Thrasher
AGCO Logistics Manager
North American Inbound Operations
Email: Chris.Thrasher@AGCOcorp.com



AGCO MANUFACTURING (Beloit, Hesston & Jackson)
BRAZIL ROUTING INSTRUCTIONS
September 2019

A. AIR (Small Parcel):

Less than 70 kgs / 150 lbs.

UPS Worldwide EXPRESS SAVER

HESSTON

UPS Account Number:

*See Note Below

JACKSON / ROUND LAKE

UPS Account Number:

*See Note Below

BELOIT

UPS Account Number:

*See Note Below

- For Security Reasons, Please Contact TMSAdmin@AGCOcorp.com for the UPS account number.
- Do not purchase UPS "Declared Value" insurance at AGCO's expense, unless the value of the goods exceed \$5,000 USD per shipment.
- **Small Parcel Shipments.** Small parcel shipments are defined as unpalletized shipments with a total shipment weight less than or equal to 150 lbs. For safety reasons, the max weight per box should be limited to 70 lbs., maximum combined length and girth of 130 inches, and a maximum length of 108 inches. Please refer to the link below for instructions on how to perform the measurements.
<https://www.ups.com/content/us/en/resources/prepare/oversize.html>
- Include the AGCO P.O. number(s) in the reference number field when shipping via UPS.
- Refer to Page 7 for UPS Air (Small Parcel) Contact List by Country

B. AIR FREIGHT (Heavyweight) – *AGCO request only:

Greater than 70kgs / 150 lbs.

UPS-SCS Air Freight DIRECT Service

- Please contact AGCOGFF@UPS.com for all heavyweight air freight pickup requests.
- Please reference the appropriate UPS-SCS Account Number in the email:
 - HESSTON UPS-SCS Account Number: *See Note Below
 - JACKSON / ROUND LAKE UPS-SCS Account Number: *See Note Below
 - BELOIT UPS-SCS Account Number: *See Note Below
- For Security Reasons, Please Contact TMSAdmin@AGCOcorp.com for the UPS account number.
- *The supplier must contact their AGCO Material Planner for prior approval for all expedited shipments where AGCO is responsible for the freight charges. If the supplier is responsible, the supplier shall pay all freight costs in excess of those normally paid by AGCO.
- Shipments over 3600 kgs. or 8000 lbs. must be sent to John.Kaegi@AGCOcorp.com or Chris.Thrasher@AGCOcorp.com for pre-approval.
- Send a copy of the commercial invoice and packing list to Customs.Department@AGCOcorp.com with AGCOGFF@UPS.com in copy

C. OCEAN FREIGHT: (Refer to Page 8 for "Ocean Schedule from Origin Country")

Kuehne+Nagel

Primary Contact – Guilherme Luiz
Sea Freight Export – Campinas Office
Guilherme.Luiz@Kuehne-Nagel.com
Phone - +55 (19) 3202 3550

D. OCEAN FREIGHT NOTIFICATION:

Send Invoice & Shipping Information to:

Guilherme.Luiz@Kuehne-Nagel.com (Please Always Copy) Customs.Department@AGCOcorp.com

Please contact your AGCO Material Planner with questions.
Best regards,

John G. Kaegi
AGCO Logistics Program Manager
North American Inbound Operations
Email: John.Kaegi@AGCOcorp.com

Christopher E. Thrasher
AGCO Logistics Manager
North American Inbound Operations
Email: Chris.Thrasher@AGCOcorp.com



AGCO MANUFACTURING (Beloit, Hesston & Jackson)
EUROPE ROUTING INSTRUCTIONS
September 2019

A. AIR (Small Parcel):

Less than 70 kgs / 150 lbs.

HESSTON
JACKSON / ROUND LAKE
BELOIT

UPS Worldwide EXPRESS SAVER

UPS Account Number: *See Note Below
UPS Account Number: *See Note Below
UPS Account Number: *See Note Below

- For Security Reasons, Please Contact TMSAdmin@AGCOcorp.com for the UPS account number.
- Do not purchase UPS "Declared Value" insurance at AGCO's expense, unless the value of the goods exceed \$5,000 USD per shipment.
- **Small Parcel Shipments.** Small parcel shipments are defined as unpalletized shipments with a total shipment weight less than or equal to 150 lbs. For safety reasons, the max weight per box should be limited to 70 lbs., maximum combined length and girth of 130 inches, and a maximum length of 108 inches. Please refer to the link below for instructions on how to perform the measurements.
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- Send a copy of the commercial invoice and packing list to Customs.Department@AGCOcorp.com with AGCOGFF@UPS.com in copy

C. OCEAN FREIGHT: (Refer to Page 8 for "Ocean Schedule from Origin Country")

Panalpina World Transport

Noorderlaan 133, 2030
Antwerpen 3, Belgium
Tel: +32 (3) 5400166 / +32 (3) 5400805 / +32 (3) 5400130
Email: AGCO.Controltower@Panalpina.com

Important Note – All pickups and documentation must be entered into the 4Flow ITMS Effective January 1st, 2016. Please contact Ship2AGCO@4Flow.com for ITMS training and credentials.

D. OCEAN FREIGHT NOTIFICATION:

Send Invoice & Shipping Information to:

AGCO.Controltower@Panalpina.com
AGCO-CT.CHI@Panalpina.com
Customs.Department@AGCOcorp.com

Please contact your AGCO Material Planner with questions.
Best regards,

John G. Kaegi
AGCO Logistics Program Manager
North American Inbound Operations
Email: John.Kaegi@AGCOcorp.com

Christopher E. Thrasher
AGCO Logistics Manager
North American Inbound Operations
Email: Chris.Thrasher@AGCOcorp.com



AGCO MANUFACTURING (Beloit, Hesston & Jackson)
INDIA ROUTING INSTRUCTIONS
September 2019

A. AIR (Small Parcel):

Less than 70 kgs / 150 lbs.

UPS Worldwide EXPRESS SAVER

HESSTON

UPS Account Number:

*See Note Below

JACKSON / ROUND LAKE

UPS Account Number:

*See Note Below

BELOIT

UPS Account Number:

*See Note Below

- For Security Reasons, Please Contact TMSAdmin@AGCOcorp.com for the UPS account number.
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 - BELOIT UPS-SCS Account Number: *See Note Below
- For Security Reasons, Please Contact TMSAdmin@AGCOcorp.com for the UPS account number.
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- Shipments over 3600 kgs. or 8000 lbs. must be sent to John.Kaegi@AGCOcorp.com or Chris.Thrasher@AGCOcorp.com for pre-approval.
- Send a copy of the commercial invoice and packing list to Customs.Department@AGCOcorp.com with AGCOGFF@UPS.com in copy

C. OCEAN FREIGHT: (Refer to Page 8 for "Ocean Schedule from Origin Country")

UPS

For Ocean Shipments out of India, Please Contact:
UPSMAA-Export-Operations-Ocean@UPS.com

D. OCEAN FREIGHT NOTIFICATION:

Send Invoice & Shipping Information to:

UPSMAA-Export-Operations-Ocean@UPS.com

(Please Always Copy) Customs.Department@AGCOcorp.com

Please contact your AGCO Material Planner with questions.
Best Regards,

John G. Kaegi
AGCO Logistics Program Manager
North American Inbound Operations
Email: John.Kaegi@AGCOcorp.com

Christopher E. Thrasher
AGCO Logistics Manager
North American Inbound Operations
Email: Chris.Thrasher@AGCOcorp.com



WE LOGISTICS™

UPS Air (Small Parcel) Contact List by Country

UPS Worldwide Express Saver - Less than 70 kgs/150 lbs.

- For those countries not listed below, please go to ups.com and search under “Contact UPS”.
- Information below to be used for ups Worldwide Express Saver service (Small Parcel).
- To be used for: Pick up requests, Account set up, Tracking, Billing and all general inquiries.
- Technology Support – Creating labels and all general technology related inquiries.

Country	800 # for UPS Small Parcel Air Freight - Local Support	800 # for Local UPS Tech Support (World Ship software, ups.com internet shipping, etc.)	Quick Link to ups.com
Austria	0810-006630	0800 312407	http://www.ups.com/content/at/en/contact
Brazil	0800-770-9035	0800-770-9035	http://www.ups.com/content/br/en/contact
Belgium	078-250-877	0800 21 877	http://www.ups.com/content/be/en/contact
Canada	1-800-742-5877	1-800-742-5877	http://www.ups.com/content/ca/en/contact
China	800-820-8388	800-820-8388	http://www.ups.com/content/cn/en/contact
Czech Republic	420 841 11 11 44	420 841 11 11 44	http://www.ups.com/content/cz/en/contact
Finland	09 2311 3406	0800 187 722	http://www.ups.com/content/fi/en/contact
France	0821-233-877	0805 025 550	http://www.ups.com/content/fr/en/contact
Germany	01805 882 663	0800 1002630	http://www.ups.com/content/de/en/contact
India	(91-22) 2827 6200	00 0800 852 1113	http://www.ups.com/content/in/en/contact
Italy	02 30 30 30 39	800 122 732	http://www.ups.com/content/it/en/contact
Korea	1588-6886	00798 8521 3669	http://www.ups.com/content/kr/en/contact
Mexico	01-800-90-29200	01-800-90-29200	http://www.ups.com/content/mx/en/contact
Netherlands	0900 2255 877	0800 2225587	http://www.ups.com/content/nl/en/contact
Poland	48-22-534-00-00	(0) 22 203 03 21	http://www.ups.com/content/pl/en/contact
Portugal	707 23 23 23	800 783 458	http://www.ups.com/content/pt/en/contact
Romania	40 21 2338877	40 21 2338877	http://www.ups.com/content/ro/en/contact
Russia	495-961-2211	495-961-2211	http://www.ups.com/content/ru/en/contact
Slovakia	421-2-16877	421-2-16877	http://www.ups.com/content/sk/en/contact
Slovenia	080-2112	080-2112	http://www.ups.com/content/si/en/contact
Spain	902-88-88-20	900 22 58 77	http://www.ups.com/content/es/en/contact
Sweden	077-662 20 77	020 1202255	http://www.ups.com/content/se/en/contact
Taiwan	0800-365-868	00801-855-662	http://www.ups.com/content/tw/en/contact
Tunisia	216-71-888888	216-71-888888	www.ups.com
Turkey	212 413 22 22	212 413 22 22	http://www.ups.com/content/tr/en/contact
United Kingdom	08457-877-877	0800 3316010	http://www.ups.com/content/gb/en/contact

Ocean Transit Times from Origin Country - AGCO North America

Country of Origin: (Supplier Location)	Total Transit Time: "Door to Door" (In Calendar Days)
Austria	43
Belgium	42
Brazil	45
China*	34
Czech Republic	42
Denmark	46
Finland	42
Northeast France	40
West France	42
South France	42
Germany	41
Hungary	42
India	50
Italy	45
Korea*	39
Netherlands	42
Poland	46
Portugal	47
Romania	41
Slovakia	44
Slovenia	45
Spain	47
Sweden	45
Switzerland	40
Taiwan*	36
Turkey	48
United Kingdom	45

IMPORTANT NOTES: Suppliers Must Ship in Time to Meet AGCO's Due Date / Dock Date / Delivery Date.

*** = For FOB Suppliers - Transit Time Begins When The Suppliers' Freight Arrives at the Origin Port**

AGCO's Freight Forwarders will Meet These Transit Times 95% of the Time

Weather Delays, Congestion, Breakdowns Etc. are Considered as Force Majeure Events and are Not Included in These Estimates



7-Point Container Inspection

CUSTOMS-TRADE PARTNERSHIP AGAINST TERRORISM (C-TPAT)

(Applies to AGCO Suppliers who are loading ocean/sea containers at their dock)

AGCO Corporation supports and participates in the United States Bureau of Customs and Border Protection's "Customs - Trade Partnership Against Terrorism" initiative, which is commonly referred to as "C-TPAT". This is a joint effort between U.S. Customs and the trade community to reduce the threat of terrorism by protecting the security & integrity of cargo imported into and/or exported from the United States, from origin to destination. Shipments of importers participating in C-TPAT receive expedited handling and fewer examinations by Customs. However, an importer that cannot demonstrate the security of its supply chain will experience delays and increased inspections of cargo at the U.S. Borders.

As part of this program we are required to make sure our business partners are completing the "7-Point Container Inspection" prior to loading the container. On the enclosed form you will find the requirements of the "7-Point Container Inspection". You must fill out this form for every FCL (Full Container Load) that is loaded and shipped. You must notate all areas in the form and email the completed form to:

AGCO.C-TPAT@AGCOcorp.com

If you find any deficiencies during the 7-Point Container Inspection, you must refuse to load the container, and notify us immediately.

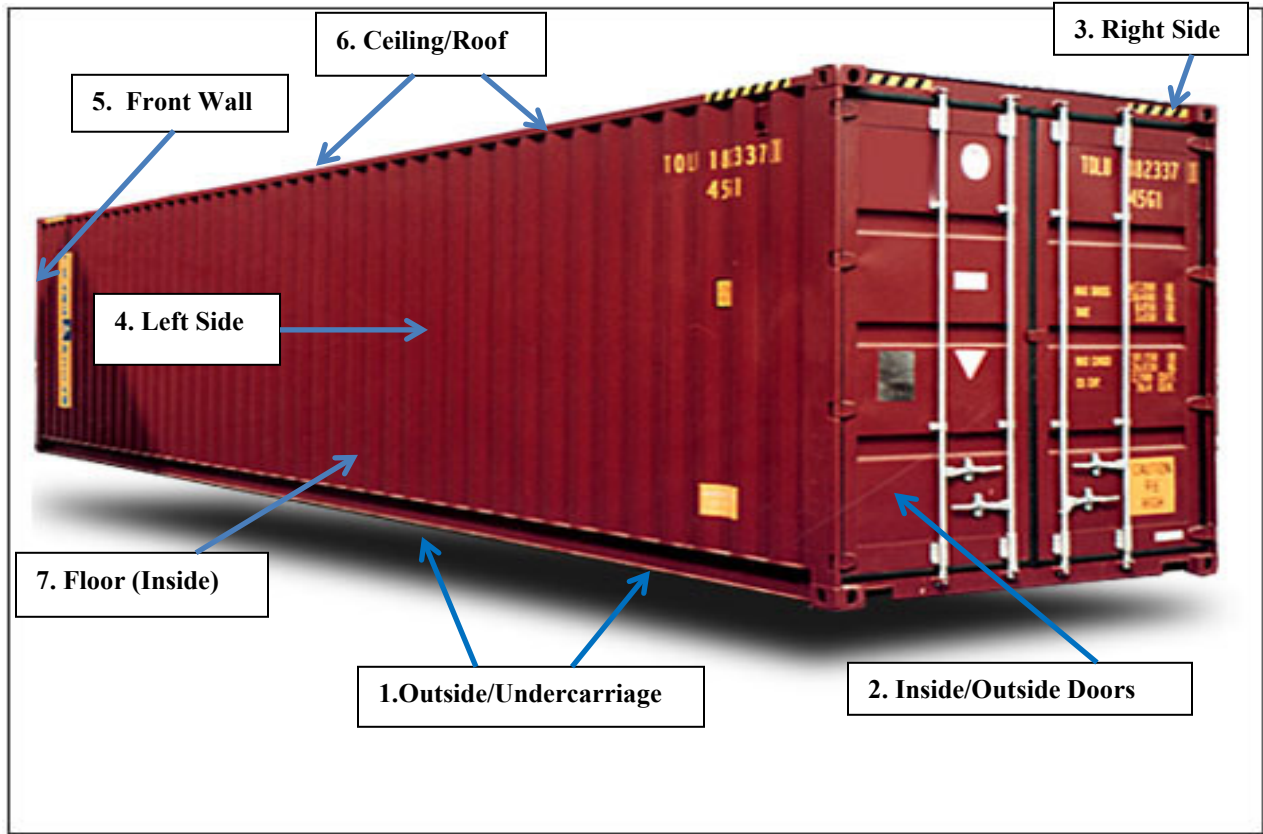
In addition, ISO/PAS 17712 high security seals are required to secure the contents of the ocean container.

If you have any questions, please contact: Eva.Bright@AGCOcorp.com

Thank you for helping us keep our borders secure.

Eva Bright
AGCO North American Customs Compliance Manager
Email: Eva.Bright@AGCOCorp.com
AGCO Corporation
1500 N. Raddant Rd.
Batavia, IL 60510 USA

7-Point Container Inspection



Be Systematic

CONTAINER AND SEAL INSPECTION SHEET

Supplier: _____

Facility: _____

Container Number: _____

Seal Number: _____

High Security seal (Y/N): _____

Seal Affixed Properly/Verified (Y/N): _____



7-Point Container Inspection Review

1. **Outside/Undercarriage** (inspect prior to entering facility)
(Beams should be visible)

Good/Bad/Comments: _____

2. **Inside/outside doors** (include locking mechanism)
(Secure and reliable locking mechanisms, look for loose bolts, plates and repairs, different colored bonding material)

Good/Bad/Comments: _____

3. **Front wall**
(Blocks and vents should be visible /range finder, measuring tape and /or string can be used to determine the length of the container / use tool to tap front wall / listen and feel for hollow sound)

Good/Bad/Comments: _____

4. **Left side**
(Look for unusual repairs to structural beams /repairs to the walls on the inside of the container must be visible on the outside / use tool to tap side walls / listen & feel for hollow sound)

Good/Bad/Comments: _____

5. **Right side**
(Same as criteria for Left Side)

Good/Bad/Comments: _____

6. **Floor (Inside)**
(Floor should be a uniform height from the ceiling /Floor should be flat (do not need to step up to get inside) / look for unusual repairs)

Good/Bad/Comments: _____

7. **Ceiling/Roof**
(Ceiling is a uniform height from the floor; blocks & vents are visible /Repairs to the ceiling on the inside of the container should be visible on the outside)

Good/Bad/Comments: _____

Container Reviewed By: _____

Date: _____

Seal Reviewed By: _____

Date: _____



Importer Security Filing (ISF)

The U.S. Customs and Border Protection Agency has implemented a security initiative known as the Importer Security Filing. The Importer Security Filing (ISF) is very important to our business. Failure to file ISF timely and accurately results in a \$5,000.00 penalty per occurrence. As our preferred supplier, it is imperative that you cooperate by providing information for ISF in a timely manner. U.S. Customs began enforcement initiatives in August 2010 which include conducting 100% physical examinations of all non-compliant or late ISF filed shipments.

ISF Background:

ISF requires importers to electronically transmit to United States Customs and Border Protection 10 data elements **24 hours before any containerized (FCL or LCL) or break-bulk ocean shipment departs for the United States.**

Supplier Data Requirements:

Of the 10 data elements you, our supplier, are responsible for 7. They are listed below:

1. Manufacturer (or supplier) name and address
2. Seller (or owner) name and address
3. Buyer (or owner) name and address
4. Ship-to name and address
5. Country or Origin
6. Container stuffing location
7. Consolidator (stuffer) name and address

Of the 7 data elements that you are required to provide, the first 5 are normally listed on a commercial invoice and packing list. Therefore the commercial invoice, packing list, and the other 2 data elements need to be sent at the time the shipment leaves your facility.

When to Send the Required Supplier Data Information:

We must have this information a minimum of 72 hours before the cargo is to depart by ocean for the United States.

Where to Send the Required Supplier Data Information:

We expect an email with the commercial invoice, packing list and other 2 data elements be sent to the below email address:

AGCO NA Customs Department (for all AGCO locations): Customs.Department@agcocorp.com

Please continue to follow the AGCO International Shipping Instructions for submission of documents to the approved carriers and freight forwarders for each AGCO division.

Accountability:

As stated earlier, failure to file ISF in a timely manner results in a \$5,000.00 penalty per occurrence. Any penalties incurred from United States Customs and Border Protection will be passed onto you for any shipments in which we do not receive this information 72 hours before the shipment departs by ocean for the United States. We expect your cooperation for our compliance with United States Customs and Border Protection.

Sincerely,

Eva Bright
Mgr, NA Customs Compliance
Customs.Department@agcocorp.com



Importer Security Filing (ISF) (Continued)

Acknowledgement of the receipt and understanding of the AGCO Letter on U.S. Customs Importer Security Filing

Please confirm that you have received AGCO's letter on the U.S. Customs Importer Security Filing (ISF).

Confirm receipt: Please Print	
Company Name:	
Address:	
City, Country, Postal Code:	
Name:	
Signature:	
Title:	
Date:	

Please Email this completed document to: Customs.Department@AGCOcorp.com

Packaging Requirements

Packing List – A packing list is REQUIRED for every box or pallet shipped to AGCO:

- ◆ Weight of each pallet or box
- ◆ Dimensions of each pallet or box
- ◆ Part numbers, quantities, and part description(s)
- ◆ Quantity of packing containers
- ◆ Type of packaging
- ◆ Container number (if known)
- ◆ Copy of Bar Code Label (if applicable)

Important note: For all air freight shipments, a packing list must be placed inside **AND** outside of the carton or package.

Packaging Requirements – Treated Lumber is required for all pallets and crates used.

- ◆ APHIS requirements state that you must use lumber that has been; Heat Treated to Minimum Wood Core Temperatures of 56 degrees Celsius for a Minimum of 30 Minutes or Fumigated with Methyl Bromide. (NIMP15 or ISPM15 is acceptable).
- ◆ Any Hazardous Materials must meet all Hazmat shipping regulations.
- ◆ The supplier is responsible for the packaging of their product. The product must be packaged in a manner that will allow stacking (if possible) and safe transit to the final destination.
- ◆ Improper packaging may be rejected or returned back to the supplier. The carrier has the right to reject any shipments that are not packaged properly.
- ◆ The Brazil Ministry of Agriculture (MAPA) has imposed new regulations stating that all shipments to and from Brazil must disclose information about wooden packaging material on the ocean bill of lading.

Shipping PPAP Samples

When shipping PPAP, (Production Part Approval Process), samples to **AGCO Beloit**, **AGCO Hesston**, or **AGCO Jackson**, the package(s) must specify that the parts are PPAP samples. (As illustrated in the “SAMPLE” label).

If the PPAP samples are for **AGCO Beloit**, ship to the following address:

AGCO Beloit
3154 Hallie Trail
Supplier Quality Department
Beloit, KS 67420

If the PPAP samples are for **AGCO Hesston**, ship to the following address:

AGCO Hesston
420 W. Lincoln Blvd
Supplier Quality Department
Hesston, KS 67062

If the PPAP samples are for **AGCO Jackson**, ship to the following address:

AGCO Jackson
202 Industrial Park – Dock 1
Supplier Quality Department
Jackson, MN 56143

Sample Orange PPAP Label:



SAMPLES
NOT FOR PRODUCTION USE

SUPPLIER: _____
PART#: _____
PO#: _____ SHIP DATE: _____
REVISION #: _____

Assumption Beloit Hesston Jackson

PART LEVEL: ISIR PPAP

Special Notes:

- If the supplier is responsible for the freight charges, you must ship via DAP or DDU Incoterms. (DDP is not allowed).
- Please make sure that the following customs broker is contacted. (UPS Supply Chain Solutions – 360-332-5222 or UPSBlaineStrategicAccts@UPS.com).
- Please copy Customs.Department@AGCOcorp.com in all emails to UPS Supply Chain Solutions.
- All documentation including the Importer Security Filing must be sent to the AGCO Customs Department and UPS-SCS at least 72 hours prior to vessel departure.



SUPPLIER ACKNOWLEDGEMENT

Please E-Sign the “INTERNATIONAL SUPPLIER SHIPPING INSTRUCTIONS” document. If you have any problems with the E-Sign process, please contact TMSAdmin@AGCOcorp.com

.....We acknowledge and understand the “International Supplier Shipping Instructions” contained in this document.

X _____ Date: _____

Supplier Acknowledgement (Please sign above)

Name (Please print): _____

Title: _____

Company: _____

Phone: _____

Email: _____